

December - 2010 (FOR RELEASE: January 5, 2011 - 6 am EST)

## The ISM - Southeast Michigan Purchasing Managers Index (PMI) at 56.3 个

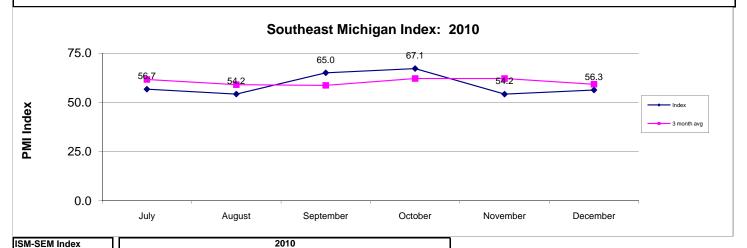
**ISM-SEM Index:** In December, the PMI showed a modest increase, from 54.2 to 56.3, but remains well above 50. The six consecutive months shown all scored above 50.0, and the 3 Month average remains high at 59.2.

Employment: Employment also rose, with a December score of 60.3. The 3 Month average is at 59.9!

Commodity Prices: Commodity Prices took a slight decrease, down to 64.1, with a 3 Month average of 66.8

Items up or down in price: December shows metals (aluminum, steel, copper), and petroleum products are up in price. No specific items were listed as down in price.

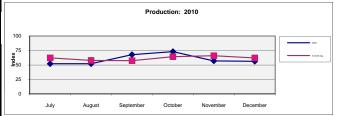
Economic Issues: The December survey shows that the Southeast Michigan Purchasing Managers Index (SEM-PMI) indicated an expanding Southeast Michigan economy for the 11th consecutive month -- where index values greater than 50 indicate an expanding economy. The index is 56.3, which is a slight increase over the November index score of 54.2. Corresponding global and regional indexes also showed improvement. The National Manufacturing Purchasing Managers Index value for December was 57, and indicated growth in the national economy for the 20th consecutive month. The Eurozone Manufacturing Purchasing Managers Index for December was an eight month high, at 57.1, and was the 15th consecutive month above 50. The Chicago PMI expanded to 61.8, which was the fifteenth consecutive month of expansion in that region. The improvement in the Southeast Michigan PMI is driven by a number of factors, each contribute to the index value. Production, which fell slightly to 56.4, still shows growth with a value over 50 for the 11th consecutive month. New orders expanded sharply to 60.3 from 53.6, while employment also rose sharply, to 60.3. 33.3% of the responding purchasing managers reported that their organizations increased hiring in December over November. Finished Goods Inventory showed a contraction (below 50) for the second consecutive month, with an index value is 47.4. The Vendor Deliveries Index value declined to 48.7 from a November Index score of 55.4. Over 38% of the responding Purchasing Managers reported that they believe that the economy will become more stable over the next six months, and over 50% believe that the economy will remain about the same. Numerous Purchasing Manager comments were optimistic: "Sales are forecast to remain strong in 2011", "In rapid growth mode", and "Economy is improving as well as discretionary spend". Some Purchasing Managers expressed caution: "Rising fuel and energy prices will have a dampening effect on the economy", and "It will be a tough year if you purchase products that contain steel due to recent inflation".



Index			56.7	54.2	65.0	67.1	54.2	56.3
Index	3 month average		61.6	59.0	58.6	62.1	62.1	59.2
Produ	ection				20	10		
			July	August	September	October	November	December
	Higher		31.8	31.8	47.6	51.3	25.0	30.8
	Same		40.9	40.9	40.5	43.6	64.3	51.3
	Lower		27.3	27.3	11.9	5.1	10.7	17.9
Index			52.3	52.3	67.9	73.1	57.1	56.4
Index	3 month average	Ш	62.3	57.9	57.5	64.4	66.0	62.2
			Production con	tracted sligh	ntly to 56.4, bu	ut is still expa	anding.	

August September October November

Julv



December

	Orders			20	10		
		July	August	September	October	November	December
	Higher	36.4	40.9	47.6	48.7	25.0	33.3
	Same	45.5	31.8	35.7	43.6	57.1	53.8
	Lower	18.2	27.3	16.7	7.7	17.9	12.8
ndex		59.1	56.8	65.5	70.5	53.6	60.3
ndex	3 month average	67.1	63.6	60.5	64.3	63.2	61.4
		New orders in	creased to 6	0.3, A marke	d increase fr	om 53.6.	
Invent Materi	tory - Raw ials			20	10		
		July	August	September	October	November	Decembe
	Higher	18.2	9.1	33.3	23.1	17.9	20.5
	Same	72.7	59.1	59.5	64.1	71.4	71.8
	Lower	9.1	31.8	7.1	12.8	10.7	7.7
ndex		54.5	38.6	63.1	55.1	53.6	56.4
ndex	3 month average	52.8	48.4	52.1	52.3	57.3	55.0
	o monur avorago	Raw materials				07.0	00.0
nvent	tory - Finished s				10		
		July	August	September	October	November	Decembe
	Higher	9.1	0.0	23.8	20.5	7.1	12.8
	Same	68.2	63.6	64.3	61.5	82.1	69.2
	Lower	22.7	36.4	11.9	17.9	10.7	17.9
ndex		43.2	31.8	56.0	51.3	48.2	47.4
ndex	3 month average	44.5	39.7	43.7	46.4	51.8	49.0
		finished good		•	htly to 47.4,	indicating a c	ontraction in
Emplo	pyment	•			htly to 47.4,	indicating a c	ontraction in
Emplo	pyment	•				indicating a c	
Emplo	Dyment Higher	finished good	s inventories	. 20	10		
Emplo		finished good	August	20 September	10 October	November	Decembe
Emplo	Higher	July 40.9	August 31.8	September 42.9	October 36.8	November 17.9	Decembe 33.3
	Higher Same	July 40.9 45.5	August 31.8 50.0	20 September 42.9 47.6	10 October 36.8 57.9	November 17.9 71.4	<b>Decembe</b> 33.3 53.8
ndex	Higher Same	July 40.9 45.5 13.6	August 31.8 50.0 18.2	20 September 42.9 47.6 9.5	October 36.8 57.9 5.3	November 17.9 71.4 10.7	<b>Decembe</b> 33.3 53.8 12.8
ndex	Higher Same Lower	July 40.9 45.5 13.6 63.6 62.2	August 31.8 50.0 18.2 56.8 60.7	20 September 42.9 47.6 9.5 66.7	October 36.8 57.9 5.3 65.8 63.1	November 17.9 71.4 10.7 53.6 62.0	December 33.3 53.8 12.8 60.3 59.9
ndex ndex	Higher Same Lower	July 40.9 45.5 13.6 63.6 62.2	August 31.8 50.0 18.2 56.8 60.7	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing	October 36.8 57.9 5.3 65.8 63.1	November 17.9 71.4 10.7 53.6 62.0	Decembe 33.3 53.8 12.8 60.3 59.9
ndex ndex	Higher Same Lower 3 month average	July 40.9 45.5 13.6 63.6 62.2	August 31.8 50.0 18.2 56.8 60.7	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing	October 36.8 57.9 5.3 65.8 63.1 continued e	November 17.9 71.4 10.7 53.6 62.0	Decembe 33.3 53.8 12.8 60.3 59.9 iring.
ndex ndex	Higher Same Lower 3 month average	July 40.9 45.5 13.6 63.6 62.2 Employment 6	August 31.8 50.0 18.2 56.8 60.7 expanded to	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing	October 36.8 57.9 5.3 65.8 63.1 continued e	November 17.9 71.4 10.7 53.6 62.0 expansion in h	Decembe 33.3 53.8 12.8 60.3 59.9 iring.
ndex ndex	Higher Same Lower 3 month average	July 40.9 45.5 13.6 63.6 62.2 Employment 6	August 31.8 50.0 18.2 56.8 60.7 expanded to	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing 20 September	October 36.8 57.9 5.3 65.8 63.1 continued e	November 17.9 71.4 10.7 53.6 62.0 xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx	Decembe 33.3 53.8 12.8 60.3 59.9 iring.
ndex ndex	Higher Same Lower 3 month average  or Deliveries Faster	July 40.9 45.5 13.6 63.6 62.2 Employment 6	August 31.8 50.0 18.2 56.8 60.7 expanded to  August 4.5	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing 20 September 2.4	October 36.8 57.9 5.3 65.8 63.1 continued e  October 2.6	November 17.9 71.4 10.7 53.6 62.0 expansion in h	Decembe 33.3 53.8 12.8 60.3 59.9 iring.  Decembe 15.4
ndex ndex /endo	Higher Same Lower 3 month average or Deliveries Faster Same	July 40.9 45.5 13.6 63.6 62.2 Employment 6	August 31.8 50.0 18.2 56.8 60.7 expanded to  August 4.5 63.6	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing 20 September 2.4 69.0	October 36.8 57.9 5.3 65.8 63.1 continued e 10 October 2.6 69.2	November 17.9 71.4 10.7 53.6 62.0  xpansion in h  November 10.7 67.9	Decembe 33.3 53.8 12.8 60.3 59.9 iring.  Decembe 15.4 71.8
ndex ndex /endo	Higher Same Lower 3 month average or Deliveries Faster Same	July 40.9 45.5 13.6 63.6 62.2 Employment 6	August 31.8 50.0 18.2 56.8 60.7 expanded to  August 4.5 63.6 31.8	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing 20 September 2.4 69.0 28.6	October 36.8 57.9 5.3 65.8 63.1 continued e  10 October 2.6 69.2 28.2	November 17.9 71.4 10.7 53.6 62.0 xpansion in h  November 10.7 67.9 21.4	Decembe 33.3 53.8 12.8 60.3 59.9 iring.  Decembe 15.4 71.8 12.8
ndex ndex Vendo	Higher Same Lower  3 month average  or Deliveries  Faster Same Slower	July 40.9 45.5 13.6 63.6 62.2 Employment 6 July 0.0 81.8 18.2 59.1	August 31.8 50.0 18.2 56.8 60.7 expanded to  August 4.5 63.6 31.8 63.6 62.1	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing 20 September 2.4 69.0 28.6 63.1 61.9	October 36.8 57.9 5.3 65.8 63.1 continued e 10 October 2.6 69.2 28.2 62.8 63.2	November 17.9 71.4 10.7 53.6 62.0 xpansion in h November 10.7 67.9 21.4 55.4	Decembe 33.3 53.8 12.8 60.3 59.9 iring.  Decembe 15.4 71.8 12.8 48.7
ndex ndex Vendo	Higher Same Lower  3 month average  or Deliveries  Faster Same Slower	July 40.9 45.5 13.6 63.6 62.2 Employment 6	August 31.8 50.0 18.2 56.8 60.7 expanded to  August 4.5 63.6 31.8 63.6 62.1	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing 20 September 2.4 69.0 28.6 63.1 61.9 d to 48.7 for E	October 36.8 57.9 5.3 65.8 63.1 continued e 10 October 2.6 69.2 28.2 62.8 63.2	November 17.9 71.4 10.7 53.6 62.0 xpansion in h November 10.7 67.9 21.4 55.4	Decembe 33.3 53.8 12.8 60.3 59.9 iring.  Decembe 15.4 71.8 12.8 48.7
Index Index Vendo	Higher Same Lower 3 month average  or Deliveries  Faster Same Slower 3 month average	July 40.9 45.5 13.6 63.6 62.2 Employment 6	August 31.8 50.0 18.2 56.8 60.7 expanded to  August 4.5 63.6 31.8 63.6 62.1	20 September 42.9 47.6 9.5 66.7 62.4 60.3, showing 20 September 2.4 69.0 28.6 63.1 61.9 d to 48.7 for E	October 36.8 57.9 5.3 65.8 63.1 continued e 10 October 2.6 69.2 28.2 62.8 63.2 Oecember.	November 17.9 71.4 10.7 53.6 62.0 xpansion in h November 10.7 67.9 21.4 55.4	Decembe 33.3 53.8 12.8 60.3 59.9 iring.  Decembe 15.4 71.8 12.8 48.7 55.6
Index Index Vendo	Higher Same Lower 3 month average  or Deliveries  Faster Same Slower 3 month average	July 40.9 45.5 13.6 63.6 62.2 Employment 6 July 0.0 81.8 18.2 59.1 60.1 The Delivery	August 31.8 50.0 18.2 56.8 60.7 expanded to  August 4.5 63.6 31.8 63.6 62.1 ndex decline	20   September   42.9   47.6   9.5   66.7   62.4   60.3, showing   20     September   2.4   69.0   28.6   63.1   61.9   d to 48.7 for E	October 36.8 57.9 5.3 65.8 63.1 continued e 10 October 2.6 69.2 28.2 62.8 63.2 December.	November 17.9 71.4 10.7 53.6 62.0 Expansion in h	Decembe  33.3 53.8 12.8 60.3 59.9 iring.  Decembe 15.4 71.8 12.8 48.7 55.6
Index Index Vendo	Higher Same Lower 3 month average  Pr Deliveries Faster Same Slower 3 month average	July 40.9 45.5 13.6 63.6 62.2 Employment 6	August 31.8 50.0 18.2 56.8 60.7 expanded to  August 4.5 63.6 31.8 63.6 62.1 ndex decline	20   September   42.9   47.6   9.5   66.7   62.4   60.3, showing   20     September   2.4   69.0   28.6   63.1   61.9   d to 48.7 for E	October 36.8 57.9 5.3 65.8 63.1 continued e 10 October 2.6 69.2 28.2 62.8 63.2 December.	November 17.9 71.4 10.7 53.6 62.0 Expansion in h  November 10.7 67.9 21.4 55.4 60.4 November	Decembe 33.3 53.8 12.8 60.3 59.9 iring.  Decembe 15.4 71.8 12.8 48.7 55.6
Index Index Vendo	Higher Same Lower  3 month average  or Deliveries  Faster Same Slower  3 month average  Higher	July 40.9 45.5 13.6 63.6 62.2 Employment 6	August 31.8 50.0 18.2 56.8 60.7 expanded to  August 4.5 63.6 31.8 63.6 62.1 ndex decline  August August August 36.4	20   September   42.9   47.6   9.5   66.7   62.4   60.3, showing   20     September   2.4   69.0   28.6   63.1   61.9   dt o 48.7 for E   20     September   31.0	October 36.8 57.9 5.3 65.8 63.1 continued e  10 October 2.6 69.2 28.2 62.8 63.2 December.  10 October 33.3	November 17.9 71.4 10.7 53.6 62.0 xpansion in h  November 10.7 67.9 21.4 60.4  November 39.3	Decembe 33.3 53.8 12.8 60.3 59.9 iring.  Decembe 15.4 71.8 12.8 48.7 55.6  Decembe 28.2

66.4

Commodity prices declined slightly, but still signal higher prices

percent

percent

## 

August

July

75

100 × 75 = 50

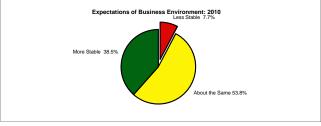


New Orders: 2010

Inventory - Raw Materials: 2010

December

December



For more information about the Survey or to obtain copies of previous surveys, visit our website at www.ism-sem.org and click on "Economic Surveys"

63.2

38.5

## NOTICE:

Index 3 month average

Less Stable

About the same More Stable

**Expectations of Business Environment** 

6 months into the future:

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66.8