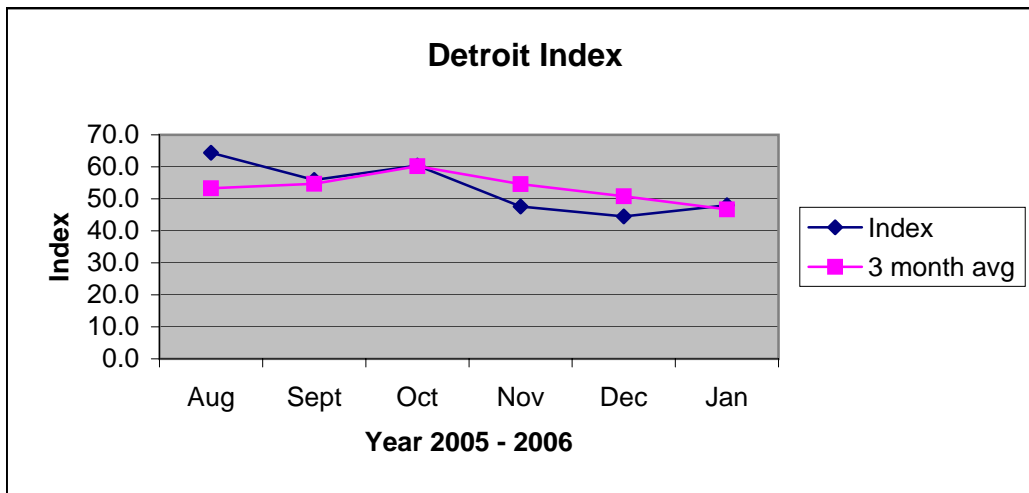


National Association of Purchasing Management - Metro Detroit

The NAPM - Metro Detroit Purchasing Managers index contracting 48.0

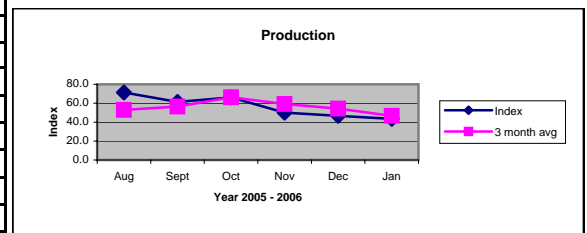
Detroit Index: The overall NAPM-MD Index started 2006 out in a downward direction at 46.7
Employment: While picking up from December, employment continues to move in a downward direction at 46.8.
Prices: Commodity prices remain high at 61.3, but have fallen back from the highs encountered at the end of 2005.
Items up or down in price: Supply chain reporters note that prices are high or rising for aluminum, energy, zinc, chemicals, acrylics, paints, hot and cold rolled steel, stainless steel, packaging, and plastic resin.
General Economic Conditions: Respondents to the January survey continue to express concerns over the economic outlook for the Detroit metropolitan area. A total of 70% of the respondents continue to anticipate a downturn in the area's economy in 2006. Lower world prices are perceived to be putting pressure on local business – especially in the automotive sector. Business problems tied to Ford, GM, Delphi and other suppliers are perceived to act as drag on the local economy. The wild card is energy. Rising energy and transportation charges would add more pressure to both the local and national economy.



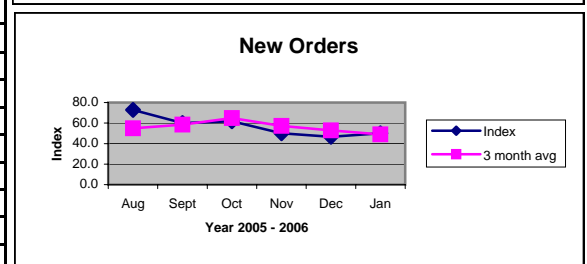
Next Release
1 March 2006

Detroit Index		2005					2006
		Aug	Sept	Oct	Nov	Dec	Jan
Index		64.4	55.9	60.4	47.6	44.5	48.0
Index	3 month average	53.3	54.7	60.2	54.6	50.8	46.7

Production		2005					2006
		Aug	Sept	Oct	Nov	Dec	Jan
	Higher	57.0	43.0	47.1	25.0	27.0	26.0
	Same	29.0	37.0	38.2	50.0	40.0	35.0
	Lower	14.0	20.0	14.7	25.0	33.0	39.0
Index		71.4	61.4	66.2	50.0	46.7	43.5
Index	3 month average	53.0	56.5	66.3	59.2	54.3	46.7

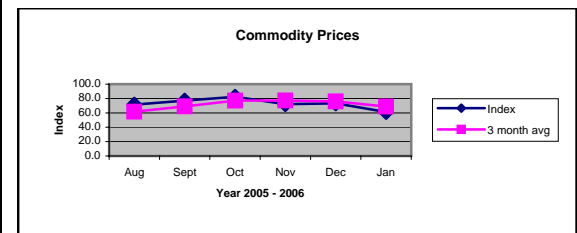
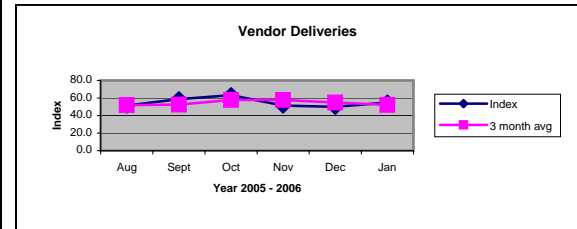
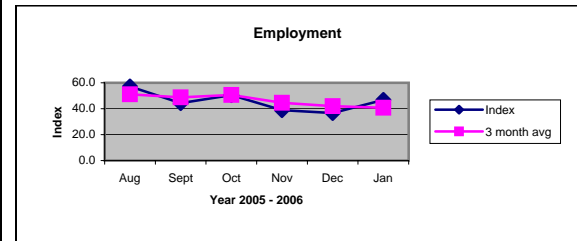
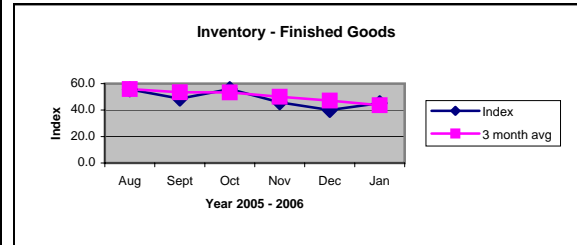
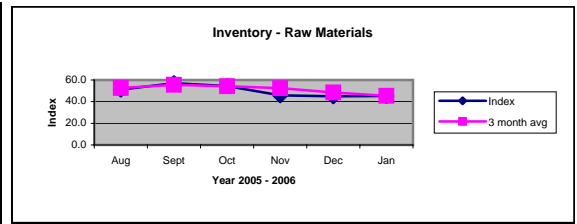


Production growth slows in January							
New Orders		2005					2006
		Aug	Sept	Oct	Nov	Dec	Jan
	Higher	60.0	46.0	38.2	33.0	30.0	32.0
	Same	26.0	29.0	47.0	33.0	33.0	35.0
	Lower	14.0	26.0	11.9	33.0	37.0	32.0
Index		72.9	60.0	61.8	50.0	46.7	50.0
Index	3 month average	54.9	58.5	64.9	57.3	52.8	48.9



New orders move up to flat

Inventory - Raw Materials		2005					2006
		Aug	Sept	Oct	Nov	Dec	Jan
	Higher	34.0	37.0	26.0	17.0	23.0	13.0
	Same	34.0	40.0	56.0	58.0	43.0	65.0
	Lower	31.0	23.0	18.0	25.0	33.0	23.0
Index		51.2	57.1	54.4	45.8	45.0	45.2
Index	3 month average	52.6	55.6	54.2	52.4	48.4	45.3
Raw materials inventory declines							
Inventory - Finished Goods		2005					2006
		Aug	Sept	Oct	Nov	Dec	Jan
	Higher	31.0	20.0	24.0	17.0	10.0	19.0
	Same	49.0	57.0	65.0	58.0	60.0	52.0
	Lower	20.0	23.0	12.0	25.0	30.0	29.0
Index		55.7	48.6	55.9	45.8	40.0	45.2
Index	3 month average	55.9	53.5	53.4	50.1	47.2	43.7
Finished goods inventory shrinks							
Employment		2005					2006
		Aug	Sept	Oct	Nov	Dec	Jan
	Higher	23.0	14.0	21.0	19.0	3.0	23.0
	Same	69.0	60.0	59.0	39.0	67.0	48.0
	Lower	9.0	26.0	21.0	42.0	30.0	29.0
Index		57.1	44.3	50.5	38.9	36.7	46.8
Index	3 month average	51.1	48.8	50.6	44.6	42.0	40.8
Employment is declining							
Vendor Deliveries		2005					2006
		Aug	Sept	Oct	Nov	Dec	Jan
	Faster	20.0	9.0	9.0	14.0	0.0	10.0
	Same	57.0	66.0	56.0	69.0	100.0	71.0
	Slower	23.0	26.0	35.0	17.0	0.0	19.0
Index		51.4	58.6	63.2	51.4	50.0	54.8
Index	3 month average	51.9	52.5	57.7	57.7	54.9	52.1
Deliveries are slow							
Commodity Prices		2005					2006
		Aug	Sept	Oct	Nov	Dec	Jan
	Higher	51.0	57.0	71.0	50.0	50.0	35.0
	Same	40.0	40.0	24.0	44.0	47.0	52.0
	Lower	9.0	3.0	6.0	6.0	3.0	13.0
Index		71.4	77.1	82.4	72.2	73.3	61.3
Index	3 month average	61.6	69.0	77.0	77.2	76.0	68.9
Prices ease, but remain high							



NOTICE:

No warranty, expressed or implied, is attached to these figures or their use. While the figures are compiled with professional care, no representations about appropriateness, accuracy, or suitability for specific applications are made.

For more information,
contact
NAPM-Detroit
Lawrence Technological
University
Dr. David Allardice
Email: allardice@ltu.edu
Tel: 248-204-3074